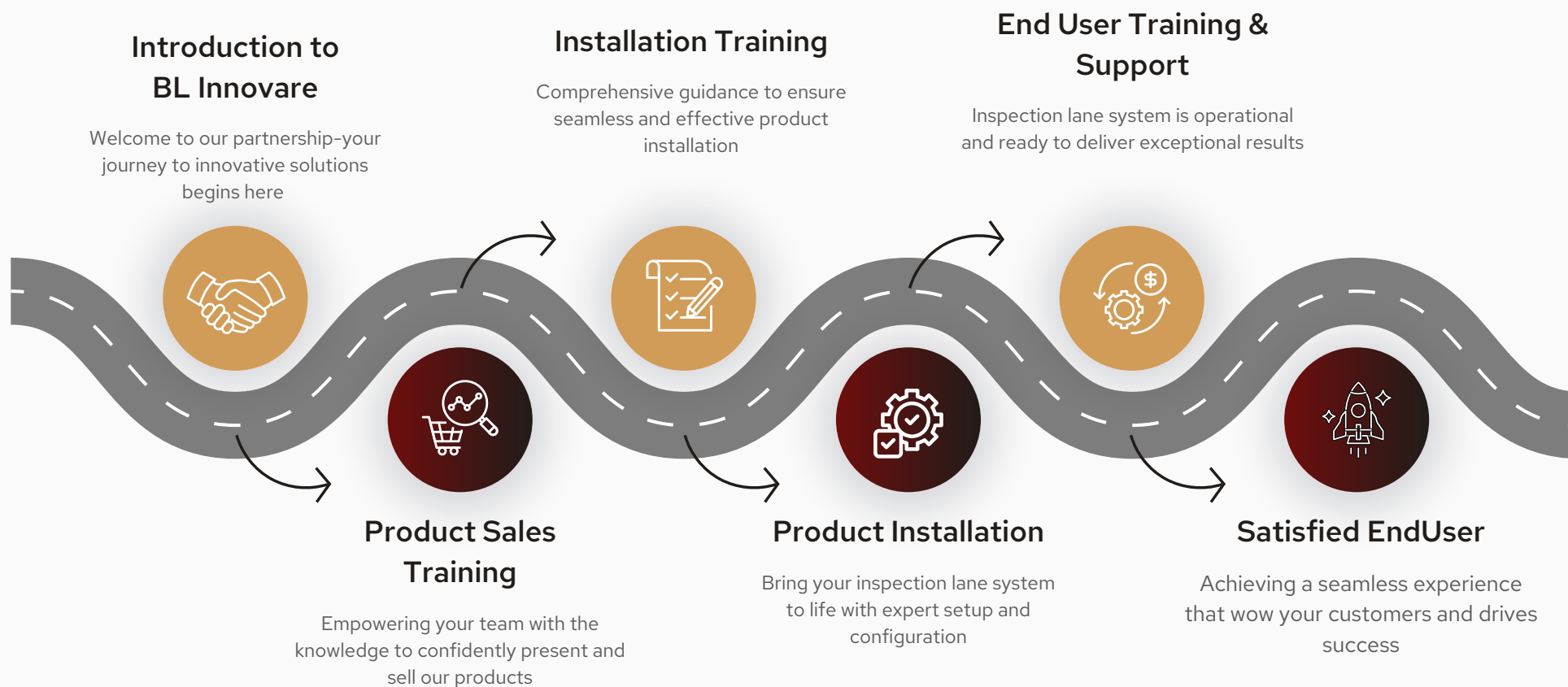


YOUR PARTNERSHIP ROADMAP: A STEP-BY-STEP GUIDE TO SUCCESS



Your Team

Gary Palmer – Executive Director

gary.palmer@bl-innovare.com
+49 170 4514705

Best contact for:
Senior Director level point of escalation

Jennifer Dewar – Director of Operations

jennifer.dewar@bl-innovare.com

Best contact for:
High-level client success, order management coordination, onboarding and commercial communications

Accounts Administrator

accounting@bl-innovare.com

Best contact for:
accounts payable and receivable, including invoicing and payment processing.

Customer Experience Team

support@bl-innovare.com
1-855-233-8632 Ext 5

Best contact for:
Remote technical service & support. Point of escalation please contact fawaz.rustomji@bl-innovare.com

Alexander Colbin – VP Sales & Marketing EMEA

alexander.colbin@bl-innovare.com
+00 393 343352183

Best contact for:
Daily POC for contract changes, sales related opportunities or issues.

Victoria Brunton – Junior Account Manager

victoria.brunton@bl-innovare.com

Best contact for:
Administrative requests, product setup, service support, and partner onboarding

Logistics & Supply Chain

logistics@bl-innovare.com

Best contact for:
Shipping logistics and customs-related inquiries.




Product Resources

To request remote installation support
[book here](#)

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Purchase Orders to
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